

# HOSTESS PERKS WORKSHEET

**The only thing better than 1/2 price jewelry is when your Hostess gets it free!**

Use this helpful Hostess Perks Worksheet to calculate the amount of half-price items your Hostess needs to receive her FREE items. **(This is not to be used as a Hostess Order Form).**

It's also a great incentive for hosting another Jewelry Show. Some of the items she has listed may be earned in the future Jewelry Show.

The number of items is determined by the Retail Total of your Advance Sales (before the Jewelry Show) and the Guest Orders (from the Jewelry Show Guest Receipts) as listed below.

<b>RETAIL SALES</b>	<b>=</b>	<b>1/2 OFF ITEMS!</b>
<b>\$100-\$299</b>	<b>=</b>	<b>4 items</b>
<b>\$300-\$499</b>	<b>=</b>	<b>6 items</b>
<b>Over \$500</b>	<b>=</b>	<b>8 items</b>

The half-price items are then added to the sale of the Jewelry Show increasing the Free Jewelry.

**See next page for Worksheet.**

# HOSTESS PERKS WORKSHEET

Advanced Sales + Guest Orders = Total Retail Sales

**\$100-\$299** = **4 items**  
**Retail Sales = 1/2 off!**

**\$300-\$499** = **6 items**  
**Retail Sales = 1/2 off!**

**Over \$500** = **8 items**  
**Retail Sales = 1/2 off!**

## HOSTESS WISH LIST

	Item #	Name	Retail Price	Half-Price
1				
2				
3				
4				
5				
6				
7				
8				
9				
10				
11				
12				
13				
14				
15				
16				

**TOTAL RETAIL** – Hostess Wish List .....  (1)

**TOTAL JEWELRY SHOW RETAIL x 30%** (change according to promo specifications)  
 (Total Retail from Customer Receipts) .....  (2)  
 DO NOT INCLUDE SHIPPING/HANDLING FEE OR TAX

**Total Gift Cards (Hostesses can earn up to two \$50 gift cards)** .....  (3)

**Add (2) and (3)** .....  (4)

**Subtract (4) from (1)** .....  (5)

**Divide Total Amount in box (5) by 2.3** .....  (6)\*  
 (When Hostess Perks is 40%, divide by 2.4, when Hostess Perks is 50%, divide by 2.5)

\* (6) is the dollar amount of jewelry the Hostess must purchase at Half-Price in order to receive all the items listed on her Wish List. Use the Half-Price Column to find the combination of Half-Price items that total as close to (6) as possible. The remaining items on the Hostess Wish List will be the Hostess FREE Items at the full Retail Value of the jewelry.